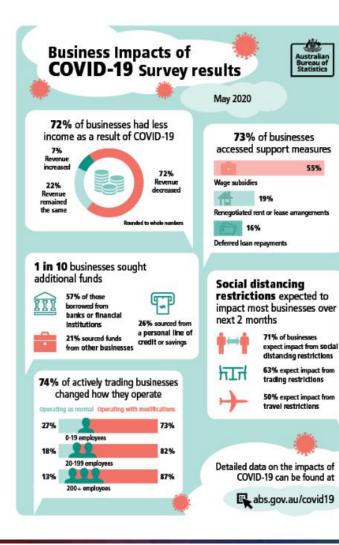
IMPACT OF COVID-19 ON BUSINESSES IN AUSTRALIA Fourth edition

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ST.GEORGE ECONOMICS

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OVERVIEW

- The fourth edition of the Australian Bureau of Statistics (ABS)'s survey measuring the impact of COVID-19 on businesses was
 released today.
- It was conducted over the period 13 May 22 May.
- The aim of the survey is to provide further information on the prevalence and nature of adverse impacts from COVID-19 experienced by Australian businesses.
- The survey has helped identify how businesses' operating conditions have changed in the wake of the COVID-19 pandemic.
- 74% of businesses said they had changed the way they operate and 72% said their revenue had declined as a result.
- More than half (55%) of businesses said they had received a wage subsidy and 38% said they had accessed other forms of government support.
- 16% of businesses in the survey said they had deferred loan repayments and 11% said they had sought additional funds due to COVID-19.
- A greater proportion of small businesses deferred loan payments (16%), but there was a smaller proportion receiving property rental deferrals (18% compared with 27% of medium sized businesses and 32% of large businesses).
- 71% of businesses said they expected social distancing measures to negatively impact their operations in some way over the next two months. 63% said trading restrictions would continue to have an impact and 50% said that travel restrictions would hamper their operations.
- Businesses were asked what would be required for business to return to pre-COVID-19 levels, aside from the relaxation of restrictions. 35% said it would require a revival in demand, highlighting the crucial role that confidence will play in the recovery.



OPERATING CONDITIONS HAVE CHANGED

Operating status of businesses, by industry^(a)



Operating as normal

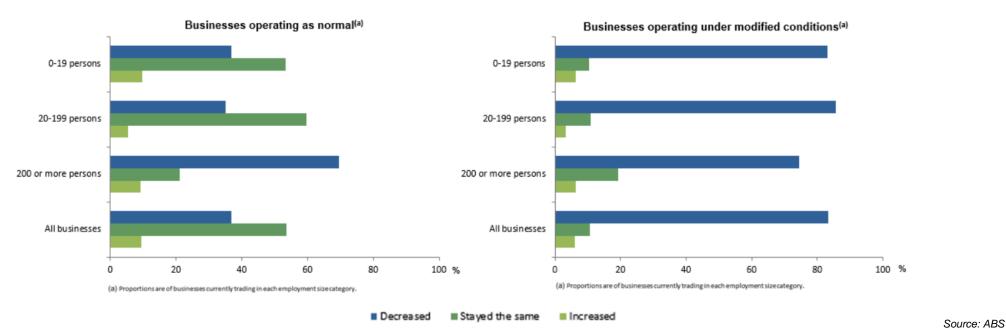
Operating under modified conditions

- 74% of businesses surveyed said they had changed the way they operate in the wake of COVID-19.
- No sector has been immune to the impact of containment measures; more than 50% of firms in all industries reported changes to the way they operate.
- Sectors relying on physical patronage reported the most widespread incidence of operational change.
- Information media & telecommunications saw the most changes, with 96% of businesses having to adapt. Other notable sectors included healthcare & social assistance (93%), accommodation & food services (92%), education & training (91%) and arts & recreation (89%).
- 73% of small businesses said they had made changes to their operations compared with 87% of large businesses.
- 53% of businesses said they had reduced the hours their employees worked and 24% said they had fewer employees working for their business.



REVENUE HAS DECLINED

Changes in business revenue, by operational status^(a)



- Despite taking measures to adapt to containment measures, revenue across most businesses has declined.
- 72% of all firms said their revenue had decreased due to COVID-19. 71% of small businesses reported a negative impact, compared with 78% and 73% of medium and large businesses, respectively.
- A total of 83% of businesses that were operating under modified conditions reported a decline in revenue, compared with 37% who did not modify their operations.



BUSINESSES HAVE SOUGHT SUPPORT

Business access to support measures, by employment size^(a)

Small	16% deferred loan repayments
businesses	18% renegotiated property rent/lease arrangements 55% accessed wage subsidies
0-19 persons	37% accessed other government support measures

Medium	15% deferred loan repayments	
	27% renegotiated property rent/lease arrangements	
businesses	61% accessed wage subsidies	
20-199 persons	44% accessed other government support measures	

Largo	12% deferred loan repayments	
Large	32% renegotiated property rent/lease arrangements	
businesses	44% accessed wage subsidies	
200 or more persons	31% accessed other government support measures	

(a) Proportions are of all businesses.

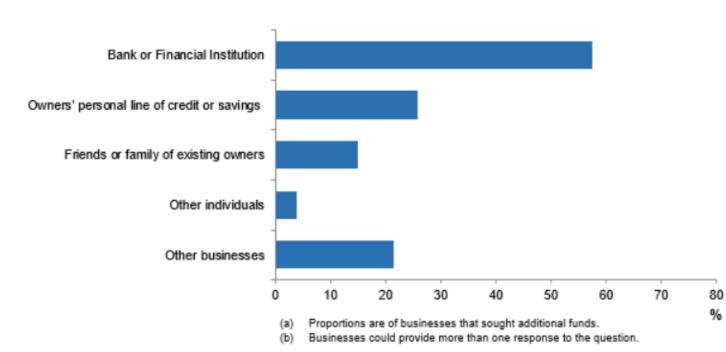
(b) Businesses could provide more than one response to the question.

Source: ABS

- 55% of all businesses surveyed said they had accessed a wage subsidy. The JobKeeper wage subsidy is the largest available program, however, there are other subsidies available, including for apprentices.
- The ABS reported that the highest prevalence of wage subsidies was in the education & training (67%) and arts & recreation (57%) sectors.
- The previous edition of this survey showed that 61% of all businesses surveyed had applied for JobKeeper.
- 16% of businesses said they had accessed support via loan deferrals offered by major financial intuitions.
- 19% of businesses reported having re-negotiated their property rental arrangements.
- 38% of surveyed businesses said they had received other government support measures. These include temporary payments to support cash flow, instant tax write-offs, and credit and loan support.



ADDITIONAL FUNDS



Source of additional funds for businesses^{(a)(b)}

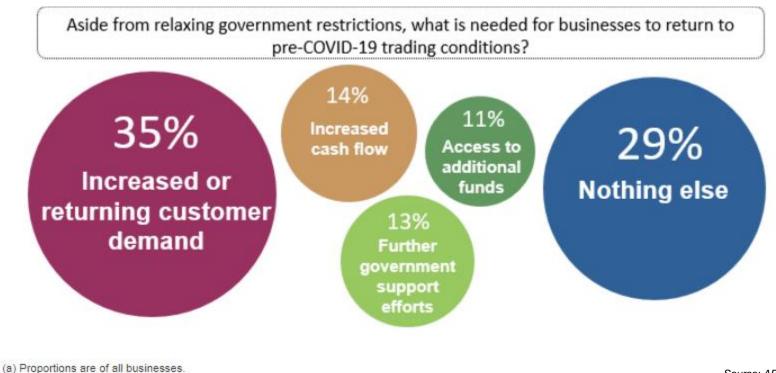
- 11% of businesses in the most recent survey said they had sought additional funding.
- Most businesses who boosted their liquidity did so via a bank or financial institution (57%).
- The Reserve Bank (RBA) established a \$90 billion lending facility to small and medium sized businesses to ensure that low cost funding would be available. Major banks and financial institutions pledged to continue lending through the crisis.
- 26% of businesses who obtained additional funds did so through the owners' personal line of credit or savings.

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- Businesses expected the impact of containment measures to continue over the coming two months.
- 71% of businesses said that social distancing restrictions would impact their operations in some way over the next two months and 63% said that trading restrictions would have an impact.
- The arts & recreation and accommodation & food services industries were the most sensitive to social distancing restrictions, with 68% and 50%, respectively, in each industry reporting that restrictions would impact them greatly.
- Travel restrictions were expected to have a negative impact by 50% of surveyed firms.



RECOVERY REQUIREMENTS



Source: ABS

- In the latest survey, businesses were asked what would be required for business to return to normal, aside from the relaxation of containment measures.
- 35% highlighted a return in demand, indicating that a return of confidence is a key issue for businesses.
- 29% said nothing else aside from the relaxation of containment measures was required for businesses to return to normal.



SURVEY DETAIL

- The survey is the fourth edition of the Australian Bureau of Statistics (ABS)'s survey measuring the impact of COVID-19 on businesses.
- Its aim is to provide further information on the prevalence and nature of adverse impacts from COVID-19 experienced by businesses operating in Australia.
- A sample of 2,564 businesses was selected for this survey. The response rate was 56%, with 1,430 businesses taking part in the survey.
- Sample selection was based on the March quarter 2020 new capital expenditure indicators survey, also published by the ABS.
- One of the main themes of this survey was how businesses operating conditions have changed in the wake of the COVID-19 pandemic.
- Firms were also asked about changes to their operating conditions, their revenue situation, whether they had sought support and about their views on future business impacts.
- Data collection started on 13 May, 2020 and was finalised on 22 May, 2020.
- As has been the case for all editions of this survey, businesses who did not respond might not have done so because they are adversely
 impacted by COVID-19. If this were the case there is potential for systematic bias in these estimates. That would mean that the responses in
 this survey would underestimate the impact of COVID-19 on businesses.



SURVEY QUESTIONS

1 (a) Is this business currently trading?

□ Yes [Go to Question 2] □ No [Go to Question 1b]	 Reduced the total number of employees working for this business Reduced the number of hours worked by staff currently employed
(b) Is the halt in business trading a result of COVID-19?	Reduced the hourly rate of pay for any employees Applied a wage freeze for any employees
□ Yes [Go to Question 3] □ No [End of survey]	 Placed staff on paid leave Placed staff on unpaid leave
2 Since the start of March, what changes has this business made to its operations, as a result of COVID-19?	7 (a) To what extent do you expect the following government restrictions to impact this business in
 None, continued trading as normal Continued operating under modified conditions (such as shifting more operations online, or trading with a reduced workforce) 	Restrictions on trading such as forced closures or restrictions to on-site operations? (select one only) ¬Not at all ¬To a small extent
3 How has COVID-19 impacted has the revenue of this business?	⁻ To a moderate extent ⁻ To a great extent
 Decreased Increased Remained the same 	Social distancing restrictions? (select one only) "Not at all "To a small extent "To a moderate extent
4 Has this business accessed any of the following support measures as a result of COVID-19? (Yes / No / Don't know)	"To a great extent Travel restrictions (including state, interstate and international travel)? (select one only)
 Deferred loan repayments Renegotiated property rent/lease arrangements Wage subsidies (e.g. JobKeeper, apprenticeship wage subsidies) Other government support measures Other support measures (please specify) 	" Not at all " To a small extent " To a moderate extent " To a great extent
5 Has this business sought any additional funds as a result of COVID-19?	(b) Aside from relaxing government restrictions, what is needed for this business to return to its (interviewer coded response)

(interviewer coded response)



Business sought additional funds from bank or financial institution

Owners' personal line of credit or savings (e.g. redraw facility on an existing loan)

(a) From which of the following has this business sought additional funds? (select all that apply)

- □ Friends or family of existing owner(s)
- □ Other individual(s)

Yes [Go to Question 5a]

No

- Other businesses
- Other sources (please specify)

6 Has this business made any of the following changes to its workforce in response to COVID-19: (Yes / No / Don't know)

ss in the next 2 months?

its pre-COVID-19 trading conditions?

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